



June 18, 2024

**AWARD NOTICE**  
**BL062-24**  
**Purchase of Milk & Frozen Snacks Annual Contract**

Pursuant to the bids received on May 8, 2024 for BL062-24 Purchase of Milk & Frozen Snacks on an Annual Contract the bid has been awarded to Davis Ice Cream, LLC dba Ice Cream Warehouse and DFA Dairy Brands Fluid, LLC dba PET Dairy in the base bid amount of \$404,881.65. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Chelsey Ward".

Chelsey Ward  
Purchasing Associate II

CW/bc

Enclosure

**BID TABULATION**

BL062-24  
 Purchase of Milk & Frozen Snacks on an Annual Contract  
 Departments of Community Services, Corrections, and Sheriff

			Davis Ice Cream, LLC dba Ice Cream Warehouse (OC)			DFA Dairy Brands Fluid, LLC dba PET Dairy (OS)			Performance Foodservice (OC)			
ITEM #	DESCRIPTION	APPROX. QTY.	LOWEST UNIT OF MEASURE	UNIT PRICE	TOTAL PRICE	LOWEST UNIT OF MEASURE	UNIT PRICE	TOTAL PRICE	LOWEST UNIT OF MEASURE	UNIT PRICE	TOTAL PRICE	
<b>SECTION A - MILK</b>												
1	2% Homogenized milk, 1/2 pint	1,100,000	EA	N/B	N/B	N/B	\$0.33	\$0.33	\$363,000.00	N/B	N/B	N/B
2	2% Homogenized milk, gallon	634	EA	N/B	N/B	N/B	\$5.28	\$5.28	\$3,347.52	\$6.67	\$26.66	\$16,902.44
3	Homogenized milk, 1/2 pint	11,000	EA	N/B	N/B	N/B	\$0.33	\$0.33	\$3,630.00	N/B	N/B	N/B
4	Buttermilk, gallon <b>REJECTED</b>	22	EA	N/B	N/B	N/B	N/B	N/B	N/B	W/D	W/D	W/D
5	Buttermilk, fat free, 1/2 pint <b>REJECTED</b>	4,000	EA	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
6	Skim milk, 1/2 pint	14,000	EA	N/B	N/B	N/B	\$0.33	\$0.33	\$4,620.00	N/B	N/B	N/B
7	Lactose-Free, 1/2 pint	21,800	EA	N/B	N/B	N/B	\$0.72	\$0.72	\$15,696.00	N/B	N/B	N/B
8	Chocolate milk, whole homogenized, 1/2 pint	16,800	EA	N/B	N/B	N/B	\$0.33	\$0.33	\$5,544.00	\$0.7354	\$17.65	\$12,355.00
9	Almond milk, 1/2 pint <b>REJECTED</b>	4,744	EA	N/B	N/B	N/B	N/B	N/B	N/B	W/D	W/D	W/D
<b>SECTION A TOTAL</b>			<b>N/B</b>			<b>\$395,837.52</b>			<b>\$29,257.44</b>			
<b>SECTION B - MISC. MILK PRODUCTS</b>												
1	Cottage cheese, low fat, 5 lb <b>REJECTED</b>	236	EA	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
2	Sour cream, low fat, 5 lb <b>REJECTED</b>	366	EA	N/B	N/B	N/B	N/B	N/B	N/B	W/D	W/D	W/D
3	Low fat sour cream cups, individuals 96, 1 oz. <b>REJECTED</b>	6,060	EA	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
4	Half & Half, pint <b>REJECTED</b>	1,500	EA	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B	N/B
<b>SECTION B TOTAL</b>			<b>N/B</b>			<b>N/B</b>			<b>\$0.00</b>			
<b>SECTION C - ICE CREAM &amp; FROZEN SNACKS</b>												
1	Ice cream, 4 oz. serving, assorted flavors	6,600	EA	\$0.4425	\$10.62	\$70,092.00	N/B	N/B	N/B	\$0.8450	\$40.56	\$267,696.00
2	Ice cream bars, assorted flavors	2,256	EA	\$0.5504	\$13.21	\$29,801.76	N/B	N/B	N/B	\$1.31	\$31.54	\$71,154.24
3	Neapolitan sandwich, 3.75 fl. Oz.	480	DZ	\$0.3213	\$7.71	\$3,700.80	N/B	N/B	N/B	N/B	N/B	N/B
4	Vanilla Ice Cream Sandwich, 3.75 fl. Oz.	336	DZ	\$0.3467	\$8.32	\$2,795.52	N/B	N/B	N/B	\$1.16	\$27.85	\$9,357.60
5	Cookies & Cream Sandwich, 3.75 fl. Oz.	341	DZ	\$0.7375	\$14.75	\$5,029.75	N/B	N/B	N/B	\$1.08	\$25.99	\$8,862.59
6	Krunch Bar, 3 fl. Oz. (or equivalent)	55	DZ	\$0.6613	\$15.87	\$872.85	N/B	N/B	N/B	N/B	N/B	N/B
7	Great Divide Bars 2.75 fl. Oz. (or equivalent)	48	DZ	\$0.2992	\$7.18	\$344.64	N/B	N/B	N/B	N/B	N/B	N/B
8	Strawberry Shortcake Bar, 3.5 fl. Oz. (or equivalent)	48	DZ	\$0.6613	\$15.87	\$761.76	N/B	N/B	N/B	\$1.31	\$31.54	\$1,513.92
9	Nutzo Cone 4 fl. Oz. (or equivalent)	53	DZ	\$0.7821	\$18.77	\$994.81	N/B	N/B	N/B	\$1.14	\$27.25	\$1,444.25
10	Cookie Cone, 4 fl. Oz. (or equivalent)	53	DZ	\$0.7821	\$18.77	\$994.81	N/B	N/B	N/B	\$0.7906	\$37.95	\$2,011.35
<b>SECTION C TOTAL</b>			<b>\$115,388.70</b>			<b>N/B</b>			<b>\$362,039.95</b>			
<b>BID TOTAL</b>			<b>\$115,388.70</b>			<b>\$395,837.52</b>			<b>\$391,297.39</b>			
Will Vendor Hold Pricing Firm? Renewal Option One			3% Increase			3% Increase			10% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Two			3% Increase			2% Increase			10% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Three			3% Increase			2% Increase			10% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Four			3% Increase			2% Increase			10% Increase			

**Recommended Vendors:**

Davis Ice Cream, LLC dba Ice Cream Warehouse  
 Attn: Sean Oshinski  
 108 Service Park Lane  
 Lagrange, GA 30240  
 Phone: 706-616-2886  
[sposhinski@icecreambiz.com](mailto:sposhinski@icecreambiz.com)

DFA Dairy Brands Fluid, LLC dba PET Dairy  
 Attn: Mikel Parris  
 206 College St., Box 786  
 Pineville, NC 28134  
 Phone: 888-215-7774  
[petsalesupport@dfamilk.com](mailto:petsalesupport@dfamilk.com)